18th Bauxite & Alumina Seminar
6-8 March 2012
Westin Colonnades, Coral Gables
Miami, North America

Leading industry speakers include:
- Johnny Undeli, Head of Bauxite and Alumina, Hydro, Brazil
- Demian Reed, Commercial Director Bauxite & Alumina, Rio Tinto Alcan, Canada
- Dr Zhanglin Yin, Director of Alumina Division, Zhengzhou Research Institute, Chalco, China
- Rob Bear, Director of Environment, Health & Safety, Alcoa, USA
- Simon Storesund, General Manager Commercial Bauxite & Alumina, Hydro, Switzerland
- Sheik M. Sesay, Chairman, Slecom, Sierra Leone
- Henry Lumbantoruan, Vice Chairman, Asahan, Indonesia
- Peter Barns, Director, Deutsche Bank, UK
- Raju Daswani, Managing Director, Metal Bulletin, UK
- Lyberis Polychronopoulos, Managing Director, Elmin, Greece
- Stefan Schlag, Senior Consultant, IHS, Switzerland
- Ted Dickson, Consultant, Tak Industrial Mineral Consultancy, UK
- Tato Miraza, Development Director, PT Antam, Indonesia
- Jess Hutchinson, Vice President Marketing and Product Development, First Bauxite Corporation, Guyana
- Mahavedan Hariharan, President Projects, Anrak Aluminium Limited, India

For more information and to register please visit www.metalbulletinstore.com
The 18th Bauxite and Alumina Seminar, 6-8 March 2012 will again bring the biggest names in the industry to Miami, to discuss the market movements and shifts affecting everything from mining and extraction to pricing and end uses. Following the recent developments in the markets for metallurgical and non-metallurgical bauxite and alumina, this established Industry meeting won’t be short of networking opportunities and insightful presentations covering an international spectrum.

Reasons to attend:

Network with the key decision makers from the length of the Bauxite & Alumina supply chain – over 250 delegates expected

Gain insights into current and forecasted supply and demand for the industry

Understand increasingly complex pricing strategies for aluminates

Explore the opportunities and threats presented by China and South East Asia as both regional and global players

"The best bauxite and alumina conference.”
Douglas Ostrander, R & D Director, Calucem

"Outstanding forum for discussions on the future of the industry.”
Bob Adam, General Manager, Alliance Mining Commodities Ltd

Breakdown of 2011 delegates

The world’s largest forum for bauxite & alumina:
- Miners, refiners & producers
- Smelters & procurement executives
- Traders & distributors
- Non-metallurgical grade consumers
- Equipment, goods & services suppliers
- Shippers & financiers
Tuesday 6th March

16:00 Registration desk opens
18:00 Welcome drinks reception

Wednesday 7th March

08:00 Registration desk opens
09:00 Chairman’s opening remarks

Keynote presentations

09:15 The future of the bauxite & alumina industry in these uncertain economic times – is the ground shaking?
- The risk of the economic crisis- should everyone be cautious?
- Aluminium demand in the uncertain times- what can we expect?
- Current and potential smelter closures- how does it correspond to the raw material demand?
- Expected market balance (production vs demand)?
- Will bauxite and alumina market keep expanding? If so where?

Johnny Undelli, Head of Bauxite and Alumina, Hydro, Brazil

09:45 Going long in alumina – is that a sustainable future for integrated producers?
- Will more producers try to go long? What is the reasoning behind it?
- How will it affect global supply/demand balance?
- The impact of new pricing strategies on the current situation
- Adding value to bauxite deposits – where is it sustainable and who can benefit most?

Demian Reed, Commercial Director Bauxite & Alumina, Rio Tinto Alcan, Canada

10:15 Refreshment break

Pricing

11:00 Alumina pricing – which direction is the industry taking and why?
- Establishing the facts: has the price for alumina been permanently delinked to the LME metal?
- Spot pricing as a way for long term contracts? Forecast for the next 5 years, where will the prices go when the costs are going up?
- Is the new mechanism a sustainable solution? How can it benefit developments in the bauxite and alumina industry?
- Has there been a market division? How did the Pacific and the Atlantic market react to those changes?
- Will the spot market for alumina develop more independent alumina refineries?

Simon Storesund, General Manager Commercial Bauxite& Alumina, Hydro, Switzerland

11:30 Panel discussion: Implementation of the pricing index & spot pricing
- How does it work now and how could it be improved in the future?
- Alumina swaps and options in the future?
- Index – how many trades are reported currently and how does it reflect the market?
- China’s outlook on index pricing- what is the market response?
- How have changes in alumina pricing mechanisms modified trends in alumina trading?

Peter Barns, Director, Deutsche Bank, UK
Raju Daswani, Managing Director, Metal Bulletin, UK

12:15 Networking lunch sponsored by

China

14:00 Developments in China’s domestic production and consumption of bauxite and alumina
- Sustainable bauxite reserves in China – Sulf bauxite and Fly ash potential
- Is there a smelting overcapacity in China? What can change with the implementation of the next 5-year plan?
- Cost of refining in China – what role comes down to the ore and technology available?
- Is China looking for new high grade bauxite supplies? Potential of West Africa
- How will these factors influence the global supply/demand balance?

Dr Zhanglin Yin, Director of Alumina division, Zhengzhou research Institute, Chalco, China

14:30 China’s import of bauxite & alumina and its impact on the global markets
- Decreasing imports of alumina to China – what are the reasons for this change?
- Have imports of bauxite improved in the past year? What is the forecast for the next five years
- How will it impact refining capacities?
- Security of supplies in China – why is it so important?
- Who is likely to supply China with bauxite now?
- Will alumina imports to China continue to dominate alumina prices?
- Spot market prices for alumina – why are not popular in the region?

15:00 Refreshment break

Non-Metallurgical bauxite & alumina – new applications and market drivers

15:45 Applications of non-metallurgical alumina – focus on water purifying
- Purifying water applications – a market of the future?
- Update on traditional non-met alumina applications – refractories, flame retardants
- New market trends – zeolite, alumina/titania coatings and aluminium chemicals

Stefan Schlag, Senior Consultant, IHS, Switzerland

16:15 Growth drivers for non-metallurgical aluminas – strategies shaping the industry
- Premium products development – does the market need more multiple investments?
- Innovations as a solution to Chinese competition – opportunity for Western producers
- New products on the horizon – what applications will be driving the market forward?

Ted Dickson, Consultant, Tak Industrial Mineral Consultancy, UK

16:45 World of refractories – where are the trends going for bauxite and alumina?
- Refractory bauxite supplies – is the industry still suffering from shortages?
- Mining tax and Export Quotas in China – forecast for the future
- Andalusite as a alternative to Chinese refractory bauxite – is it viable?
- Replacing bauxite with alumina – is that the new trend
- Supply/demand balance for refractories – will the industry keep growing?

17:15 Chairman’s closing remarks

17:30 Networking drinks reception
Thursday 8th March

08:30 Registration desk opens

09:15 Chairman’s opening remarks

Bauxite and Alumina market dynamics – new players, new suppliers and new sources of demand

09:30 Sustainability challenges when developing new bauxite deposits
  • Sustainability issues on the rise- how to secure best possible results for your project?
  • Political risks and indigenous population – which regions are especially challenging?
  • Mining codes and legislative challenges
Rob Bear, Director of Environment, Health & Safety, Alcoa, USA

10:00 South East Asia and metallurgical grade bauxite supply – is a new giant being born?
  • Indonesian bauxite resources – introducing new tax and export quotas
  • How will those changes impact traditional export markets for Indonesian bauxite like China?
  • Can deposits in Vietnam and Laos fill the gap?
Henry Lumbantoruan, Vice Chairman, Asahan, Indonesia

11:00 Refreshment break

11:30 Developments in West Africa – mining code and new projects under way
  • Bauxite resources in Africa – where and how much ore is accessible?
  • Rusal’s investments in Cameroon and Nigeria – is it heading towards the full production cycle?
  • Future developments in the region – how will it affect global bauxite and alumina markets?
  • New mining project in Africa: Slecom’s exploration of Sierra Leone
Sheik M. Sesay, Chairman, Slecom, Sierra Leone

12:00 Indian industry growth – what does it mean for the rest of the world?
  • Recent developments in the domestic production of alumina
  • Quality and accessibility of resources – is there a sustainable future?
  • Will it sustain growing domestic demand? Will there be enough material left for export markets?
  • What will be the implications for the global trade balance?

12:30 Networking lunch

Overview of the supply / demand balance of non-metallurgical bauxite

14:00 Bauxite supplies sustainable bauxite reserves for non-metallurgical applications
  • Greek supplies of non-met grade bauxite – is the market tightening?
  • Vertical integration – how is the industry securing supply?
  • New sources of supply – where to look?
Lyberis Polychronopoulos, Managing Director, Elmin, Greece
Jess Hutchinson, Vice President Marketing and Product Development, First Bauxite Corporation, Guyana

15:00 Refreshment break

Costs & Logistics

15:30 Economics of alumina & aluminium productions – regionwise survey
  • Raw material availability and costs – what are the implications for the bottom line?
  • Waste utilization, storage and technology available
  • Regional capital cost variations for alumina and aluminium – BRIC countries
  • Operating costs variations and production trends
Mahavedan Hariharan, President Projects, Anarak Aluminium Limited, India

16:00 Freight costs and its implications for global trade patterns – is the industry shifting?
  • Fleet growth and scrapping – what is the overall picture?
  • Bauxite & alumina as a freight commodity – current and expected volumes
  • Freight costs – are we in the middle of a cycle?
  • Seaborne trade trends – how will it be affected by the current economic conditions?

16:30 Chairman’s closing remarks and end of the conference
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Online: www.metalbulletinstore.com
Tel: + 44 (0) 20 7779 8905
Fax: + 44 (0) 20 7779 5200
Email: mbstore@metalbulletin.com
Address: Metal Bulletin Events, Nestor House, Playhouse Yard, London, EC4V 5EX, UK

VENUE

Westin Colonnades, Coral Gables, Miami

Located in the heart of the Coral Gables business district, our hotel offers a retreat from the rigors of travel, yet is still convenient to business, shopping, and dining in one of Florida's most historic cities. Coral Gables is easily accessible to Miami International Airport, Port of Miami Cruise Port, University of Miami, Coconut Grove, and Miami's trendy South Beach.

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